



**Scenario:** A Corporate Executive earns a \$250,000 base salary, \$150,000 in bonuses, \$200,000 in restricted stock, and \$200,000 of stock options for a total income of \$800,000.

His employer has a Group Disability Plan that will provide 60% (up to \$20,000 per month), base salary only

—that's only 19% of his total income.

## So what can the Corporate Executive do to insure the rest of his income should he become disabled?

- The solution is to add an additional \$22,500 of benefit per month from the Executive Income Assurance Plan® (EIAP®) on a guaranteed-issue basis to adequately replace total income by a full 53%.

