



**Scenario:** A Money Manager earns \$1,200,000 per year of income (\$100,000 monthly).

Her employer has a group disability plan that provides up to \$20,000 per month.

*This first layer of coverage only protects 20% of her income should she suffer a disability.*

## So what can Asset Managers do to insure the rest of her income should she become disabled?

- ☞ **The solution is to add an additional \$40,000 of benefit per month from our exclusive Executive Income Assurance Plan® (EIAP®) on a guaranteed-issue basis to provide a 60% income replacement.**

