



Definitive leaders in providing customized disability  
and life insurance solutions for your firm's diverse needs

## **The Westport Group Announces New Disability Insurance Product that Triples Coverage for Select Participants**

**BRAINTREE, Mass.**, May 1, 2016 – Disability and life insurance solutions leader [The Westport Group](#) (TWG) announced today the availability of their new disability insurance product. The proprietary product known as The Legal Benefits Trust, which can save firms an average 25% per year off group insurance costs, will be sold in conjunction with The Westport Group's Executive Assurance Insurance Plan<sup>SM</sup> (EIAP<sup>SM</sup>) that allows law-firm partners to substantially increase their monthly disability insurance protection to adequate levels.

The Westport Group's supplemental disability insurance offerings allows highly compensated individuals to purchase excess disability insurance that protects significantly more monthly income—up to ten times more—than group disability insurance alone.

The need for supplemental disability insurance is growing as more highly compensated individuals realize that the group insurance their firms provide fails to provide adequate protection for them and their families should they become disabled. Law firms typically cover only 20%- 35% of their partners' income should they become disabled; with TWG new product offering, up to 60% of these individuals' income can now be protected.

“It is my pleasure to announce that TWG's Executive Insurance Assurance Plan<sup>SM</sup> is now available,” said Chris Kristian, Executive Vice President of TWG. “We are thrilled to be able to provide additional layers of insurance for at-need individuals at a reduced cost.”

The product is available for purchase from The Westport Group. For more information about The Westport Group, please visit <http://www.westportgp.com>.

### **About The Westport Group**

Founded in 2006, privately owned The Westport Group offers comprehensive insurance services for consulting firms, law firms, investment firms, corporations and high net worth individuals. The Westport Group is the first firm in North America to realize the exposure of highly compensated, white collar professionals and conceptualize a new product that offers multi-life, guaranteed-issue solutions from Lloyd's of London.

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